



Logistics Representative

CAREER OUTLOOK ¹

Logistics professionals will always be in demand and the need to understand and effectively work within a supply chain is becoming more important than ever, so this career is expected to have a much higher than average rate of growth!

Projected job growth:
22% (2020–2030)

Average salary:
\$77,030/year

Logistics representatives work hard to understand customers' needs and how to meet those needs. They manage the lifecycle of a product from purchase to delivery, including inventory, warehouse, coordinating pick-up, and tracking. They use software systems specifically built to help with these functions. They think strategically to minimize the cost and time to deliver the product to the customer. Logistics representatives keep organized documentation of all their communication and work to keep customers satisfied.

WHAT IS A LOGISTICS REPRESENTATIVE?

Logistics representatives are frontline employees who interact with customers directly. Customer service is very important in this job, focusing on professionalism as well as being action-oriented and organized. They are relationship builders. They maintain clear and respectful communication with transportation companies, ensuring that items are picked up and delivered on time. They also focus on the relationship with the customer. The logistics representative solves any issues in a timely manner to keep the customer satisfied with the goal of having repeat customers. They are problem solvers.

IS LOGISTICS REPRESENTATIVE A GOOD CAREER FOR ME?

Logistics representatives are:

- comfortable with computers and data entry
- complex problem solvers
- timely
- effective communicators
- organized

¹ <https://www.bls.gov/ooh/business-and-financial/logisticians.htm#tab-1>



Logistics Representative

AM I...

- On time?
- Comfortable working with computers?
- Organized?

DO I...

- Communicate effectively?
- Find innovative solutions to complex problems?

HOW DO I BECOME A LOGISTICS REPRESENTATIVE?

You will need to:

- take classes in math and technology.
- develop your communication skills.
- improve your understanding of supply chain management.
- get job experience working in manufacturing and logistics.